Course Syllabus

Code - Course Title	**UTF502 - International Trade Management**
Course Type	II. SEMESTER
Laboratory + Practice	3+0
ECTS	**6.0**
Language of Instruction	Türkçe
Course Type	Required Courses
Course Instructor(s)	PROF. DR. ASLI AFŞAR

Mode of Delivery	Face to Face
Prerequisites	There are no prerequisites or co-requisites for this course.
Courses Recomended	Students taking this course are encouraged to also take the International Economics course.
Recommended Resources	Belay Seyoum. (2013). Export-Import Theory, Practices, and Procedures, Routledge, New York, USA.
Work Placement	There is no internship requirement for this course.

Course Syllabus

Weeks	Learning Outcomes	Topics	Teaching Methods
Week - 1		Planning for Export	
Week - 2		Export Sales Contracts	
Week - 3		Commercial Documents Used in Foreign Trade	
Week - 4		Official Documents Used in Foreign Trade	
Week - 5		Exchange Rates and Foreign Exchange Procedures	
Week - 6		Determinants of Export Price	
Week - 7		Payment Methods Used in Foreign Trade	
Week - 8		Planning for Import	
Week - 9		Import Intermediaries	
Week - 10		Import Operation Process	
Week - 11		Barriers; Tariff and Non-Tariff Barriers	
Week - 12		Incoterms	
Week - 13		Transportation Processes in Foreign Trade	

Course Syllabus

Weeks	Learning Outcomes	Topics	Teaching Methods
Week - 14		Warehouse Management	

Learning Outcomes

#	Learning Outcome
1	Explain the concepts related to foreign trade.
2	Express the components of the export process.
3	Express the components of the import process.
4	Explain the documents used in foreign trade.
5	Analyze sales contracts related to foreign trade.
6	Explain the payment methods used in foreign trade.
7	Analyze the obstacles of customs legislation.
8	Explain the intermediaries related to foreign trade.

Sustainable Development Goals

No content has been provided.

Course Theme

No content has been provided.

AKTS Workload

Activity	Duration (Hour)	Count	Workload
Teorik Derse Katılım	0	0	0
Sınıf Dışı Çalışma (Ön Hazırlık & Pekiştirme Amaçlı)	0	0	0
Ödevler	0	0	0
Proje - Rapor - Sunum Hazırlama	0	0	0
Ara Sınav Hazırlığı (sınav süresi dahil)	0	0	0
Final Sınavı Hazırlığı (sınav süresi dahil)	0	0	0
Uygulama (Laboratuvar, Müzik/Enstrüman Uygulaması, Atölye/Saha Çalışması vb.)	0	0	0
Staj Uygulaması	0	0	0
		Calculated ECTS	**0**

Assessment Method and Passing Requirements

No content has been provided.