Course Syllabus

Code - Course Title	**TİC210 - Vocational English II**
Course Type	IV. SEMESTER
Laboratory + Practice	3+0
ECTS	**3.0**
Language of Instruction	Türkçe
Course Type	Required Courses
Course Instructor(s)	ÖĞR. GÖR. SİBEL DURUL ELBİR

Mode of Delivery	Face to face
Prerequisites	There is no prerequisite or co-requisite for this course.
Courses Recomended	None
Recommended Resources	Learning materials prepared by the instructor.
Work Placement	Not Applicable

Course Syllabus

Weeks	Learning Outcomes	Topics	Teaching Methods
Week - 1		Giving information about the lesson: A Day in the Life of a Real Estate Salesperson	
Week - 2		Essential Hard and Soft Skills for Real Estate Success	
Week - 3		What is Real Estate?	
Week - 4		How to Write Effective Real Estate Ads	
Week - 5		Real Estate Lead Scripts	
Week - 6		Questions to Ask a Real Estate Agent	
Week - 7		Sample Real Estate Advertisements	
Week - 8		Setting up an Appointment to View Houses	
Week - 9		Viewing House with a Realtor	
Week - 10		Discussing Home Inspection with an Inspector	
Week - 11		Best Real Estate Applications	
Week - 12		Social Media Post Marketing Ideas for Realtors	
Week - 13		Students' Presentations	
Week - 14		Students' Presentations	

Learning Outcomes

#	Learning Outcome
1	develops writing skills in English.
2	knows the terms related to foreing trade.
3	develops reading comprehension.

Sustainable Development Goals

No content has been provided.

Course Theme

No content has been provided.

AKTS Workload

Activity	Duration (Hour)	Count	Workload
Teorik Derse Katılım	0	0	0
Sınıf Dışı Çalışma (Ön Hazırlık & Pekiştirme Amaçlı)	0	0	0
Ödevler	0	0	0
Proje - Rapor - Sunum Hazırlama	0	0	0
Ara Sınav Hazırlığı (sınav süresi dahil)	0	0	0
Final Sınavı Hazırlığı (sınav süresi dahil)	0	0	0
Uygulama (Laboratuvar, Müzik/Enstrüman Uygulaması, Atölye/Saha Çalışması vb.)	0	0	0
Staj Uygulaması	0	0	0
		Calculated ECTS	**0**

Assessment Method and Passing Requirements

No content has been provided.