Course Syllabus

Code - Course Title	**TİC222 - Foreign Trade English II**
Course Type	IV. SEMESTER
Laboratory + Practice	3+0
ECTS	**3.0**
Language of Instruction	İngilizce
Course Type	Required Courses
Course Instructor(s)	ÖĞR. GÖR. DR. MUSTAFA GÜLTEKİN

Mode of Delivery	Face to face
Prerequisites	There is no prerequisite or co-requisite fort his course.
Work Placement	N/A

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Weeks	Learning Outcomes	Topics	Teaching Methods
Week - 1		Delivery forms in foreign trade: incoterms	
Week - 2		Payment methods in foreign trade: cash payment	
Week - 3		Cash against goods and documents	
Week - 4		Letter of credit process	
Week - 5		Target market analysis	
Week - 6		Export order	
Week - 7		Import order	
Week - 8		Electronic commerce process	
Week - 9		The steps of successful exporting	
Week - 10		The steps of successful importing	
Week - 11		Overseas promotion and fair activities	
Week - 12		Risks of foreign trade	
Week - 13		Case studies in foreign trade	
Week - 14		Case studies in foreign trade	

Learning Outcomes

#	Learning Outcome
1	1. Will be able to improve writing, reading and speaking skills in English.
2	2. Will be able to know the terms related to international economics and foreign trade.
3	3. Will be able to improve reading and writing skills foreign trade documents.

Sustainable Development Goals

No content has been provided.

Course Theme

No content has been provided.

AKTS Workload

Activity	Duration (Hour)	Count	Workload
Teorik Derse Katılım	0	0	0
Sınıf Dışı Çalışma (Ön Hazırlık & Pekiştirme Amaçlı)	0	0	0
Ödevler	0	0	0
Proje - Rapor - Sunum Hazırlama	0	0	0
Ara Sınav Hazırlığı (sınav süresi dahil)	0	0	0
Final Sınavı Hazırlığı (sınav süresi dahil)	0	0	0
Uygulama (Laboratuvar, Müzik/Enstrüman Uygulaması, Atölye/Saha Çalışması vb.)	0	0	0
Staj Uygulaması	0	0	0
		Calculated ECTS	**0**

Assessment Method and Passing Requirements

No content has been provided.