

## DERS PROGRAMI

## I. SEMESTER

| Code   | Course Title                                             | Course Type      | ECTS |
|--------|----------------------------------------------------------|------------------|------|
| İKT117 | Introduction to Economics                                | Required Courses | 3.0  |
| İNG143 | English I (ENG)                                          | Required Courses | 5.0  |
| İŞL155 | Introduction to Business                                 | Required Courses | 3.0  |
| LOJ112 | International Logistics                                  | Required Courses | 3.0  |
| MAT827 | General Mathematics                                      | Required Courses | 2.0  |
| MUH114 | Introduction to Accounting                               | Required Courses | 3.0  |
| TAR165 | Atatürk's Principles and History of Turkish Revolution I | Required Courses | 2.0  |
| TİC106 | International Trade Theory                               | Required Courses | 5.0  |
| TÜR125 | Turkish Language I                                       | Required Courses | 2.0  |
|        | Elective Courses                                         |                  | 2.0  |
| Sum    |                                                          |                  | 30   |

## II. SEMESTER

| Code   | Course Title                                              | Course Type      | ECTS |
|--------|-----------------------------------------------------------|------------------|------|
| HUK117 | Fundamentals of Law                                       | Required Courses | 2.0  |
| İKT118 | Macroeconomics                                            | Required Courses | 3.0  |
| İNG144 | English II (ENG)                                          | Required Courses | 5.0  |
| MAT220 | Commercial Mathematics                                    | Required Courses | 3.0  |
| STJ106 | Internship                                                | Required Courses | 5.0  |
| TAR166 | Atatürk's Principles and History of Turkish Revolution II | Required Courses | 2.0  |
| TİC215 | Export and Import Techniques                              | Required Courses | 5.0  |
| TÜR126 | Turkish Language II                                       | Required Courses | 2.0  |
|        | Area Elective Courses                                     |                  | 3.0  |
| Sum    |                                                           |                  | 30   |

## III. SEMESTER

| Code   | Course Title            | Course Type      | ECTS |
|--------|-------------------------|------------------|------|
| HUK154 | Commercial Law          | Required Courses | 3.0  |
| İKT234 | International Economics | Required Courses | 3.0  |
| PZL405 | International Marketing | Required Courses | 3.0  |
| TİC219 | International Finance   | Required Courses | 3.0  |

**III. SEMESTER**

| Code   | Course Title                  | Course Type      | ECTS |
|--------|-------------------------------|------------------|------|
| TİC221 | Foreign Trade English I (ENG) | Required Courses | 3.0  |
|        | Elective Courses              |                  | 4.0  |
|        | Area Elective Courses         |                  | 11.0 |
| Sum    |                               |                  | 30   |

**IV. SEMESTER**

| Code   | Course Title                            | Course Type      | ECTS |
|--------|-----------------------------------------|------------------|------|
| TİC108 | E-Commerce                              | Required Courses | 3.0  |
| TİC212 | Applications of Exporting and Importing | Required Courses | 6.0  |
| TİC217 | Information Technology in Foreign Trade | Required Courses | 4.0  |
| TİC218 | Customs Transactions                    | Required Courses | 4.0  |
| TİC222 | Foreign Trade English II (ENG)          | Required Courses | 3.0  |
|        | Area Elective Courses                   |                  | 10.0 |
| Sum    |                                         |                  | 30   |

**Area Elective Courses**

| Code   | Course Title                               | Laboratory + Practice | ECTS |
|--------|--------------------------------------------|-----------------------|------|
| BEÖ382 | Effective Communication Skills (TR)        | 3 + 0                 | 3.0  |
| İKT416 | World Economy (TR)                         | 2 + 0                 | 3.0  |
| PZL242 | Industrial Products Marketing (TR)         | 2 + 0                 | 3.0  |
| SOS130 | Social Behavior and Protocol (TR)          | 2 + 0                 | 3.0  |
| TİC216 | Sales Techniques (TR)                      | 2 + 0                 | 3.0  |
| ALM255 | German I (ALM)(ALM)                        | 3 + 0                 | 4.0  |
| BİL186 | Spreadsheets (TR)                          | 1 + 1                 | 2.0  |
| ETK203 | Professional Ethics (TR)                   | 2 + 0                 | 3.0  |
| FRA255 | French I (FRA)(FRA)                        | 3 + 0                 | 4.0  |
| HUK223 | Labor and Social Security Law (TR)         | 2 + 0                 | 3.0  |
| İKT230 | Economic Policy (TR)                       | 3 + 0                 | 4.0  |
| İKT406 | Turkish Economy (TR)                       | 3 + 0                 | 4.0  |
| İKT422 | International Economics Organizations (TR) | 2 + 0                 | 3.0  |
| İSP154 | Spanish I (ISP)(ISP)                       | 3 + 0                 | 4.0  |
| İŞL421 | Entrepreneurship (TR)                      | 2 + 0                 | 3.0  |
| PZL258 | Supply Chain Management and Logistics (TR) | 2 + 0                 | 3.0  |

| Area Elective Courses |                                                         |                       |      |
|-----------------------|---------------------------------------------------------|-----------------------|------|
| Code                  | Course Title                                            | Laboratory + Practice | ECTS |
| RUS255                | Russian I (RUS)(RUS)                                    | 3 + 0                 | 4.0  |
| SOS237                | Business Skills (TR)                                    | 2 + 0                 | 3.0  |
| SOS241                | Managing the Future (TR)                                | 2 + 0                 | 2.0  |
| ALM256                | German II (ALM)(ALM)                                    | 3 + 0                 | 4.0  |
| BİL184                | Digital Literacy (TR)                                   | 2 + 0                 | 3.0  |
| BİL825                | Current Information and Communication Technologies (TR) | 2 + 1                 | 3.0  |
| FİN210                | Personal Finance Management (TR)                        | 2 + 0                 | 3.0  |
| FRA256                | French II (FRA)(FRA)                                    | 3 + 0                 | 4.0  |
| İKT232                | Contemporary Economic Problems (TR)                     | 3 + 0                 | 3.0  |
| İKT420                | European Union and Türkiye (TR)                         | 2 + 0                 | 3.0  |
| İSP255                | Spanish II (ISP)(ISP)                                   | 3 + 0                 | 4.0  |
| KÜL212                | Career Management (TR)                                  | 2 + 0                 | 3.0  |
| MLY313                | Turkish Taxation System (TR)                            | 2 + 0                 | 3.0  |
| RUS256                | Russian II (RUS)(RUS)                                   | 3 + 0                 | 4.0  |
| TİC220                | Risk and Insurance in Foreign Trade (TR)                | 2 + 0                 | 3.0  |
| TİC224                | Free Zones (TR)                                         | 2 + 0                 | 3.0  |

| Elective Courses |                     |                       |      |
|------------------|---------------------|-----------------------|------|
| Code             | Course Title        | Laboratory + Practice | ECTS |
| KÜL195           | Volunteer Work (TR) | 1 + 2                 | 4.0  |

## DERS İÇERİKLERİ

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